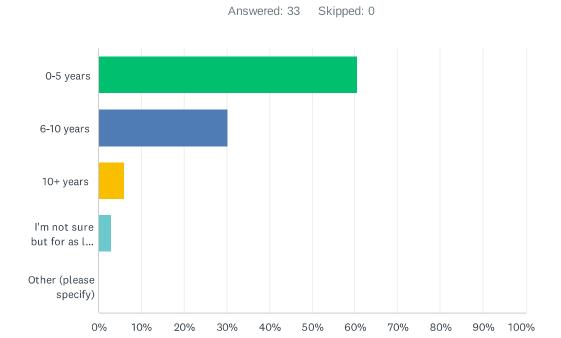
Q1 How long have you been a member of Nonprofit Network?

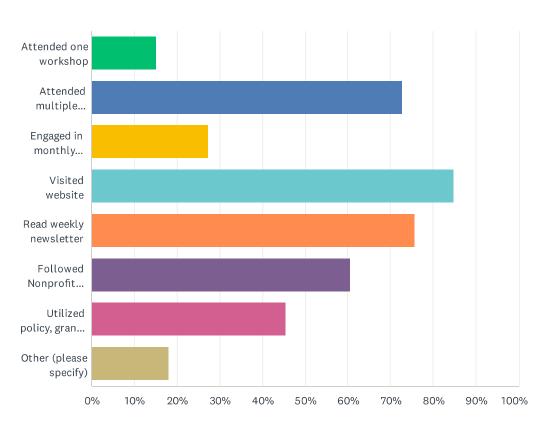


ANSWER CHOICES	RESPONSES	
0-5 years	60.61%	20
6-10 years	30.30%	10
10+ years	6.06%	2
I'm not sure but for as long as I can remember.	3.03%	1
Other (please specify)	0.00%	0
TOTAL		33

#	OTHER (PLEASE SPECIFY)	DATE
	There are no responses.	

Q2 In the past five years, what services have you taken advantage of? (Please check all that apply)





ANSWER CHOICES	RESPONSES	
Attended one workshop	15.15%	5
Attended multiple workshops	72.73%	24
Engaged in monthly coaching with a consultant	27.27%	9
Visited website	84.85%	28
Read weekly newsletter	75.76%	25
Followed Nonprofit Network on social media	60.61%	20
Utilized policy, grant, and/or bylaw review	45.45%	15
Other (please specify)	18.18%	6
Total Respondents: 33		

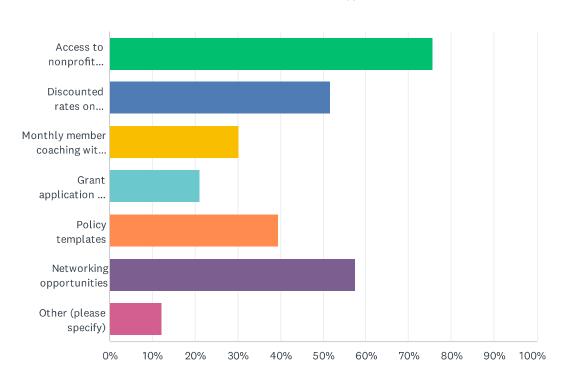
#	OTHER (PLEASE SPECIFY)	DATE
1	Non-monthly consulting	3/24/2022 9:27 PM
2	Attended monthly Zoom support calls	3/23/2022 4:32 PM
3	We've engaged with consultants on special projects and also E.D. Networking and Partner	3/23/2022 11:32 AM

Support meetings through Cook Family Foundation Partnership

4	Have been referred help for strategic planning consultants	3/23/2022 10:44 AM
5	Strategic Planning help	3/15/2022 11:46 AM
6	Membership directory	3/15/2022 10:34 AM

Q3 What services do you find most valuable? (Please check all that apply)

Answered: 33 Skipped: 0



ANSWER CHOICES	RESPONSES	
Access to nonprofit resources	75.76%	25
Discounted rates on webinars/trainings	51.52%	17
Monthly member coaching with a consultant	30.30%	10
Grant application and bylaw review	21.21%	7
Policy templates	39.39%	13
Networking opportunities	57.58%	19
Other (please specify)	12.12%	4
Total Respondents: 33		

#	OTHER (PLEASE SPECIFY)	DATE
1	ED Academy Every Month	4/4/2022 2:00 PM
2	Specific needs addressed for my agency.	3/23/2022 11:59 AM
3	I haven't really used any services as I guess I'm not sure what is available with my membership.	3/15/2022 11:19 AM
4	N/A	3/15/2022 10:34 AM

Q4 Please rate your familiarity with our current membership benefits.

Answered: 33 Skipped: 0



	NOT AWARE	AWARE BUT WOULD NOT USE	AWARE AND PLAN TO USE	AWARE AND HAVE USED	AWARE AND USE SOMETIMES	AWARE AND USE FREQUENTLY	TOTAL	WEIGHTED AVERAGE
Discounts on workshops/trainings	6.06% 2	3.03% 1	21.21% 7	24.24% 8	27.27% 9	18.18% 6	33	4.18
Monthly coaching with a consultant	18.75% 6	18.75% 6	21.88% 7	25.00% 8	9.38%	6.25% 2	32	3.06
Networking opportunities	12.12% 4	9.09%	33.33% 11	21.21% 7	9.09% 3	15.15% 5	33	3.52
Access to free items (furniture, electronics, etc)	57.58% 19	15.15% 5	12.12% 4	9.09%	0.00%	6.06% 2	33	1.97
Grant application review	39.39% 13	24.24% 8	21.21% 7	15.15% 5	0.00%	0.00%	33	2.12
Assistance with starting a nonprofit	12.12% 4	72.73% 24	0.00%	12.12% 4	3.03%	0.00%	33	2.21
Sample policies	15.15% 5	0.00%	24.24% 8	33.33% 11	15.15% 5	12.12% 4	33	3.70
Bylaw review	24.24% 8	18.18% 6	15.15% 5	36.36% 12	3.03%	3.03%	33	2.85

Q5 What are the most significant challenges you are facing in 2022?

#	RESPONSES	DATE
1	Funding and building out governance structure	4/4/2022 2:00 PM
2	receiving follow up from area nonprofits, receiving follow through from my superior	3/30/2022 2:09 PM
3	It's always finances. I'm always worried about money for my work and my community	3/29/2022 9:04 AM
4	Funding	3/29/2022 8:44 AM
5	As a grassroots organization and managing an already existing organization; just putting things in place the way they ought to be for the existing organization and learning what to do for the grassroots organization is what my biggest challenges are; and getting funding also.	3/28/2022 2:14 PM
6	Hiring, expansion, succession planning	3/28/2022 9:54 AM
7	Not applicable.	3/25/2022 9:55 AM
8	Adding additional board members. Engaged board members during the meetings.	3/25/2022 9:29 AM
9	Staff burnout, feeling overwhelmed; rebuilding/reinventing past and launching new programming as we—hopefully enter a post-COVID environment	3/24/2022 9:27 PM
10	Lack of in person workshops and events	3/24/2022 2:46 PM
11	Planning for and adequately managing growth	3/24/2022 10:36 AM
12	Succession planning. Critical conversations and communication within the organization.	3/23/2022 4:32 PM
13	Jackson Civil War Muster has reorganized. What can you offer me since I am the treasurer.	3/23/2022 12:41 PM
14	fundraising	3/23/2022 12:07 PM
15	Rebuilding, rebranding, as we prepare to again fully serve clients in a new/old fashion	3/23/2022 11:59 AM
16	volunteer and program participant recruitment	3/23/2022 11:32 AM
17	Partner agencies including mental health, law enforcement etc. reducing care, not filling positions, working remotely etc. which are imperative for the families we serve.	3/23/2022 11:21 AM
18	Building community connection , self education with non-profit finances . Rebranding from the transition of leadership within my agency.	3/23/2022 11:01 AM
19	Transition from past administrator to new one; training staff on latest nonprofit museum management	3/23/2022 10:44 AM
20	Time management	3/19/2022 1:53 PM
21	Dealing with not being able to fill vacant positions across the agency.	3/18/2022 10:10 AM
22	Financial stability; capital campaigning	3/18/2022 7:52 AM
23	Staffing shortages and wage inflation; distinct possibility of going bankrupt, despite demand for services.	3/17/2022 9:46 AM
24	Funding	3/16/2022 9:24 AM
25	Management	3/15/2022 2:56 PM
26	Finding money and a larger space in town. Also, getting the word out about us.	3/15/2022 12:43 PM
27	Position/staffing transitions w/leadership	3/15/2022 11:46 AM
28	As an organization we are struggling with board engagement and development.	3/15/2022 11:19 AM

29	workforceattracting and retention	3/15/2022 11:04 AM
30	Better connecting with the non-profit network.	3/15/2022 10:34 AM
31	Waiting for a site for our new organization to be able to open, looking for a building or land.	3/15/2022 10:19 AM
32	Reintegration of staff back into the office (COVID); team building; virtual/hybrid model	3/15/2022 10:15 AM
33	Staffing	3/15/2022 10:09 AM

Q6 When you join a membership organization, what is it that you are hoping to get out of that membership to feel like it was worthwhile?

#	RESPONSES	DATE
1	Organization check in to ask if I need anything, as opposed to me needing to ask (NPN Does great with this)	4/4/2022 2:00 PM
2	To use it enough and get enough value for the money expended	3/30/2022 2:09 PM
3	Support! Always looking forward support in some kind of way	3/29/2022 9:04 AM
4	A variety or scope of resources for managing a non-profit.	3/29/2022 8:44 AM
5	Connections, information and consultation that helps better my job and what I should and could be doing to improve my business.	3/28/2022 2:14 PM
6	All that you offer	3/28/2022 9:54 AM
7	Networking.	3/25/2022 9:55 AM
8	Valuable resources- sample policies or personal coaching from NN team members.	3/25/2022 9:29 AM
9	access to services and/or resources that make my or my organization's job easier or more impactful	3/24/2022 9:27 PM
10	Good communication	3/24/2022 2:46 PM
11	Resources at a discounted rate. Access to tools I would otherwise have to seek out elsewhere.	3/24/2022 10:36 AM
12	Lots of support.	3/23/2022 4:32 PM
13	I like what I saw so far	3/23/2022 12:41 PM
14	access to quality advice and services	3/23/2022 12:07 PM
15	connections, resources, experience to lean on and into	3/23/2022 11:59 AM
16	roi	3/23/2022 11:32 AM
17	Resources or opportunities I can't find for free elsewhere and meaningful and practical information rather than pushing agendas or political partisanship	3/23/2022 11:21 AM
18	Support and guidance	3/23/2022 11:01 AM
19	Collaboration, help with current issues, networking	3/23/2022 10:44 AM
20	Meaningful connections to other members	3/19/2022 1:53 PM
21	Making connections, getting help in addressing issues.	3/18/2022 10:10 AM
22	New friends! Resources! Knowledge.	3/18/2022 7:52 AM
23	Useful information that is easy to find.	3/17/2022 9:46 AM
24	Support, challenges facing non profits,	3/16/2022 9:24 AM
25	Resources	3/15/2022 2:56 PM
26	Real information that actually has application in the real world	3/15/2022 12:43 PM
27	Advice, another resource for information, comparibles	3/15/2022 11:46 AM
28	Professional development, networking/mentorship	3/15/2022 11:19 AM
29	ROI	3/15/2022 11:04 AM

30	Connections. Pro-active staff members.	3/15/2022 10:34 AM
31	networking, finding peers with similar challenges, discounted opportunities	3/15/2022 10:19 AM
32	Accurate well developed materials	3/15/2022 10:15 AM
33	Perks that equate to the value of the membership price and more.	3/15/2022 10:09 AM

Q7 How likely are you to renew your membership?



ANSWER CHOICES		AVERAGE NUMBER		TOTAL NUMBER	RESPONSES	
			9	28	34	33
Total Re	spondents: 33					
					DATE	
#	10				DATE	
1	10				4/4/2022 2:00 PM	
2	10				3/30/2022 2:09 PM	
3	10				3/29/2022 9:04 AM	
4	10				3/29/2022 8:44 AM	
5	9				3/28/2022 2:14 PM	
6	10				3/28/2022 9:54 AM	
7	10				3/25/2022 9:55 AM	
8	10				3/25/2022 9:29 AM	
9	8				3/24/2022 9:27 PM	
10	5				3/24/2022 2:46 PM	
11	10				3/24/2022 10:36 AM	
12	10				3/23/2022 4:32 PM	
13	5				3/23/2022 12:41 PM	
14	9				3/23/2022 12:07 PM	
15	10				3/23/2022 11:59 AM	
16	10				3/23/2022 11:32 AM	
17	5				3/23/2022 11:21 AM	
18	10				3/23/2022 11:01 AM	
19	9				3/23/2022 10:44 AM	
20	5				3/19/2022 1:53 PM	

21	10	3/18/2022 10:10 AM
22	10	3/18/2022 7:52 AM
23	7	3/17/2022 9:46 AM
24	10	3/16/2022 9:24 AM
25	9	3/15/2022 2:56 PM
26	10	3/15/2022 12:43 PM
27	10	3/15/2022 11:46 AM
28	4	3/15/2022 11:19 AM
29	10	3/15/2022 11:04 AM
30	4	3/15/2022 10:34 AM
31	10	3/15/2022 10:19 AM
32	10	3/15/2022 10:15 AM
33	5	3/15/2022 10:09 AM

Q8 Why did you answer the above question how you did?

#	RESPONSES	DATE
#		
1	I love the NPN and recommend them to everyone, your expertise is consistently helping move Grow Jackson in the right direction.	4/4/2022 2:00 PM
2	We WILL be renewing our membership for the next year	3/30/2022 2:09 PM
3	The easy truth	3/29/2022 9:04 AM
4	Because of the offerings in this membership and the strong communication regarding contacting me/emails, etc.	3/29/2022 8:44 AM
5	Because you guys are great!	3/28/2022 2:14 PM
6	Just learned about grant review and a few other services	3/28/2022 9:54 AM
7	Because I value my membership and I lan to renew.	3/25/2022 9:55 AM
8	I have access to the resource that I need. Weekly emailed news events and opportunities.	3/25/2022 9:29 AM
9	We see and receive value from the membership, but nothing is ever certain	3/24/2022 9:27 PM
10	Have not been able to use my membership at all in 2021	3/24/2022 2:46 PM
11	The membership is worth it to me even if I only use my appointment with my consultant	3/24/2022 10:36 AM
12	The nonprofit network is invaluable to us as a resource, information, and support as a non-profit organization. The staff is amazing and always available.	3/23/2022 4:32 PM
13	I would like to continue but a executive director will be starting soon.	3/23/2022 12:41 PM
14	I respect the Cook Foundation and they are supportive of the programs	3/23/2022 12:07 PM
15	NPN has offered us countless resources - even by just investigating the website, reading the newsletter, and making direct connections. We survive with their support.	3/23/2022 11:59 AM
16	Our membership is a benefit of the Cook Family Foundation's Nonprofit Capacity Building Program, which I appreciate and value greatly.	3/23/2022 11:32 AM
17	The past few years I have sensed a shift in the non-profit network. It formerly felt like fantastic training resources and positive collaboration locally. It now feels more like the local arm of talking points from MSNBC. I've also attended workshops where I've heard employees of the non-profit network speaking poorly about other local entities that are likely members of the non-profit network.	3/23/2022 11:21 AM
18	The resources available are very valuable.	3/23/2022 11:01 AM
19	I feel that we as a staff and organization can benefit from the network	3/23/2022 10:44 AM
20	I just joined and haven't had time to see if this group offers the value I'm looking for in a NP membership organization.	3/19/2022 1:53 PM
21	Like what we get.	3/18/2022 10:10 AM
22	Engaging with Nonprofit Network is a large part of my professional "tool belt." I know I am not alone, and I utilize NN as a resource as needed!	3/18/2022 7:52 AM
23	We've received some good information from NN over the years.	3/17/2022 9:46 AM
24	NPN provides quality training and resources	3/16/2022 9:24 AM
25	You have exceeded all my expectations.	3/15/2022 2:56 PM
26	My membership is a great resource for information on the law, grantwriting, and board	3/15/2022 12:43 PM

management.

27	We've been members for almost 10 years, without complaint. Always a great benefit.	3/15/2022 11:46 AM
28	I joined Nonprofit Network after attending a workshop last year and being encouraged to join by another member. However, I haven't really used the membership since then and was never too sure what was available to me as a member that isn't already available to me without a membership.	3/15/2022 11:19 AM
29	a good ROI for the investment	3/15/2022 11:04 AM
30	Love the organization, however, multiple emails to staff and ED have had zero return communication.	3/15/2022 10:34 AM
31	I am very pleased with all that the Nonprofit Network has to offer	3/15/2022 10:19 AM
32	We have utilized the consultants to do larger trainings that have greatly impacted the work we do. The materials are top notch that we can replicate. Having that access is truly appreciated.	3/15/2022 10:15 AM
33	We've learned a lot from you guys over the years and find that we don't rely on your services as much as we did when we were new to this nonprofit world.	3/15/2022 10:09 AM

Q9 What are some creative and innovative ways that Nonprofit Network could serve you? We value diverse perspectives and honest feedback.

#	RESPONSES	DATE
1	Member interface on the website. I am having some issues getting the rest of my board to be able to use the features of the website how I would like.	4/4/2022 2:00 PM
2	I am very pleased with all the attention we get from Nonprofit Network, I can say I wouldn't change a thing	3/30/2022 2:09 PM
3	Focus on my blackness. Help create programming that's designed to help our community of brown people.	3/29/2022 9:04 AM
4	We are a new member and I am new to the ED role here, so I an unsure at the moment, but will let you know.	3/29/2022 8:44 AM
5	You do well serving now, and as I learn more about you all I'm sure I could answer this question better; but from what I am currently witnessing now; you all do a great Job.	3/28/2022 2:14 PM
6	Looking into what you already offer that I didn't know about	3/28/2022 9:54 AM
7	No suggestions.	3/25/2022 9:55 AM
8	?	3/25/2022 9:29 AM
9	Not sure	3/24/2022 9:27 PM
10	Return my calls in a timely manner Improving communication is important to me	3/24/2022 2:46 PM
11	There may be services that nonprofits struggle to find where our membership could offer discounts. (Photography, advertising, tech support or technology sales, etc.)	3/24/2022 10:36 AM
12	Offer retreats!	3/23/2022 4:32 PM
13	keep sending when meetings events.	3/23/2022 12:41 PM
14	unsure	3/23/2022 12:07 PM
15	Maybe this is already offered and I am just thinking of ita leadership training so to speak for those individuals in our programs that may not have the "education" background, but have the skills and knowledge to move into leadership positions - grant writing exposure, board introduction, fundraising, volunteer recruitment/use.	3/23/2022 11:59 AM
16	support with marketing and fundraising strategies	3/23/2022 11:32 AM
17	Not sure at this moment	3/23/2022 11:21 AM
18	Unsure at this time	3/23/2022 11:01 AM
19	Not sure at this time	3/23/2022 10:44 AM
20	One-on-one introductions with members that may have common interests.	3/19/2022 1:53 PM
21	N/A	3/18/2022 10:10 AM
22	I think one of the struggles is getting authentic feedback on my own CEO performance and leadership. I don't have a suggestion unless one of you wants to embed yourself within our team, but with a very small staff and all volunteer board, it's a challenge.	3/18/2022 7:52 AM
23	I am so burned out I can barely be creative and innovative in my own work, much less help NN.	3/17/2022 9:46 AM
24	At this point, I'm not sure	3/16/2022 9:24 AM

25	Uncertain at the moment.	3/15/2022 2:56 PM
26	I need help connecting to people in Jackson who can help find a new space and work towards the future. I have spoken to other nonprofit leaders in the city and they, too, are looking for space. I also think the NPN could bring together nonprofits in the area and help with collaboration.	3/15/2022 12:43 PM
27	I think you have provided that for the most part as our relationship has developed. I personally believe ED Networking should have continued as well as workshops, but based on what the collective group wanted to learn about or be supported in.	3/15/2022 11:46 AM
28	Unsure.	3/15/2022 11:19 AM
29	N/A	3/15/2022 11:04 AM
30	Responsive staff	3/15/2022 10:34 AM
31	Hosting some in person gatherings in the future, maybe by regions you serve.	3/15/2022 10:19 AM
32	nothing comes to mind	3/15/2022 10:15 AM
33	I'd love to have someone give us a call to check in once or twice a year. It would put Nonprofit Network and their services back on my mind. Like a call to say, "How are things going? What are your needs right now? Here's how we could help."	3/15/2022 10:09 AM

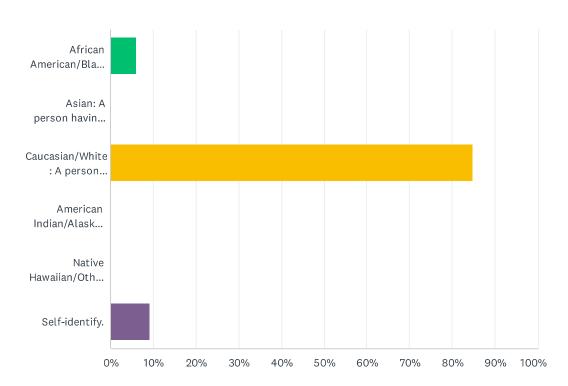
Q10 What are the things we need to pay attention to now that we are currently missing?

#	RESPONSES	DATE
1	I think the newsletter could be more straightforward? I am not sure other than that.	4/4/2022 2:00 PM
2	Unknown	3/30/2022 2:09 PM
3	How Black nonprofit leaders are treated	3/29/2022 9:04 AM
4	Unsure	3/29/2022 8:44 AM
5	I could t answer that right now as I am fairly new but in the future I could. For now you guys do great work in my opinion.	3/28/2022 2:14 PM
6	Better communication re:services	3/28/2022 9:54 AM
7	No suggestions.	3/25/2022 9:55 AM
8	Do you do a NN member spot light? This could show case local nonprofits and what the businesses have to offer.	3/25/2022 9:29 AM
9	Not sure	3/24/2022 9:27 PM
10	The needs of physically challenged people in the non profit sector	3/24/2022 2:46 PM
11	I think it is important to stay current, and relevant by sharing information about newer trends or ideas in fundraising, etc.	3/24/2022 10:36 AM
12	I can't think of anything	3/23/2022 4:32 PM
13	unknown at this time.	3/23/2022 12:41 PM
14	I am not aware of anything	3/23/2022 12:07 PM
15	I have none to offer you here.	3/23/2022 11:59 AM
16	marketing	3/23/2022 11:32 AM
17	Focus deeply on the local communities being served rather than getting caught up in emotion driven, often intentionally divisive national narratives. We definitely should be aware of national trends but solving Jackson, Lansing etc. issues may take a different approach or have similar or different factors compared to other areas.	3/23/2022 11:21 AM
18	Unsure at this time	3/23/2022 11:01 AM
19	Not sure	3/23/2022 10:44 AM
20	A personalized outreach call/email when a new member joins to make an introduction and onboard the new member.	3/19/2022 1:53 PM
21	N/A	3/18/2022 10:10 AM
22	I feel you are very responsive to needs - top concerns are financial stability, adjusting to life with Covid, and mental health - how it influences customer service (on both ends of the relationship), staff motivation, and stamina/grit.	3/18/2022 7:52 AM
23	Your weekly newsletters are WAY too long; good information is being lost because there's too much to go through. You're pushing too many things (maybe all of your things?) every single time; please be more strategic.	3/17/2022 9:46 AM
24	NA	3/16/2022 9:24 AM
25	Uncertain at this time.	3/15/2022 2:56 PM

26	Connecting local nonprofits.	3/15/2022 12:43 PM
27	Some folks are "virtualed/zoomed out"	3/15/2022 11:46 AM
28	Perhaps more engagement with current members about membership benefits and opportunities.	3/15/2022 11:19 AM
29	seems like a focus is on growth, getting bigger, etcmake sure you do what you do-well, before adding to much new/other stuff	3/15/2022 11:04 AM
30	Responsive staff	3/15/2022 10:34 AM
31	Not sure	3/15/2022 10:19 AM
32	More DEI training	3/15/2022 10:15 AM
33	I think more announcements on upcoming workshops would be great. Getting an email with everything scheduled for the month? Maybe you do that and I've missed it.	3/15/2022 10:09 AM

Q11 Which race best describes you?

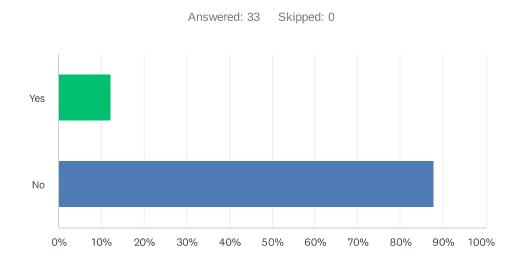
Answered: 33 Skipped: 0



ANSWER CHOICES	RESPON	SES
African American/Black: A person having origins in any of the black racial groups of Africa.	6.06%	2
Asian: A person having origins in any of the original peoples of the Far East, Southeast Asia, or the Indian subcontinent including, for example, Cambodia, China, India, Indonesia, Japan, Korea, Malaysia, Pakistan, the Philippine Islands, Thailand, and Vietnam.	0.00%	0
Caucasian/White: A person having origins in any of the original peoples of Europe, the Middle East or North Africa.	84.85%	28
American Indian/Alaska Native: A person having origins in any of the original peoples of North and South America, including Central America.	0.00%	0
Native Hawaiian/Other Pacific Islander: A person having origins in any of the original peoples of Hawaii, Guam, Samoa or other Pacific Islands.	0.00%	0
Self-identify.	9.09%	3
TOTAL		33

#	SELF-IDENTIFY.	DATE
1	See below	3/23/2022 11:21 AM
2	Mexican-American	3/18/2022 10:10 AM
3	White and Native American	3/15/2022 11:19 AM

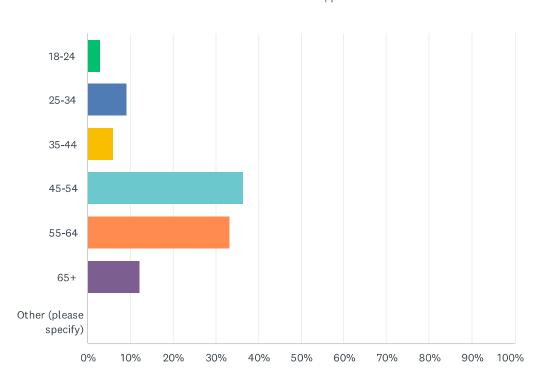
Q12 Are you Hispanic/Latinx: A person of Cuban, Mexican, Puerto Rican, South or Central American or other Spanish Culture or origin, regardless of race?



ANSWER CHOICES	RESPONSES	
Yes	12.12%	4
No	87.88%	29
TOTAL		33

Q13 What is your age range?

Answered: 33 Skipped: 0



ANSWER CHOICES	RESPONSES	
18-24	3.03%	1
25-34	9.09%	3
35-44	6.06%	2
45-54	36.36%	12
55-64	33.33%	11
65+	12.12%	4
Other (please specify)	0.00%	0
TOTAL		33

#	OTHER (PLEASE SPECIFY)	DATE
	There are no responses.	

Q14 In what city and state do you live? (Please format as this example - Jackson, Michigan)

1 Jackson, MI 44/2022 2.00 PM 2 Owosso, Michigan 3/30/2022 2.09 PM 3 Jackson Michigan 3/29/2022 9.04 AM 4 Traverse City, Michigan 3/29/2022 2.14 PM 6 Lansing, Michigan 3/28/2022 2.14 PM 6 Lansing, Michigan 3/28/2022 9.55 AM 7 East Lansing, Michigan 3/25/2022 9.29 AM 8 Jackson Michigan 3/24/2022 9.27 PM 9 Jackson Michigan 3/24/2022 9.27 PM 10 Jackson, Michigan 3/24/2022 10.36 AM 11 Michigan 3/24/2022 10.36 AM 12 Corunna, Michigan 3/23/2022 14.1 PM 13 Jackson, Michigan 3/23/2022 14.1 PM 14 Durand, M 3/23/2022 14.1 PM 15 Tecumseh, MI 3/23/2022 11.2 AM 16 Flushing, Michigan 3/23/2022 11.2 AM 17 Jackson, MI 3/23/2022 11.2 AM 18 Hanover, Michigan 3/23/2022 11.2 AM 20 Jackson, MI 3/19/2022 11.2 AM	#	RESPONSES	DATE
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33	Lansing, Michigan	3/15/2022 10:09 AM